

## PRODUCT DISCLOSURE SHEET

Please read this Product Disclosure Sheet before you decide to take up this product. Be sure to read the general terms and conditions.

## Personal Financing-i

Date : \_\_\_\_\_

### 1 What is this product about?

This is an unsecured Islamic personal financing, offered to individuals and the profit is calculated based on variable rate and monthly rest basis.

### 2 What is the Shariah concept applicable?

This Personal Financing-i product is based on the concept of **Tawarruq**, whereby:

- Customer, via the application form, will execute Purchase Request and Promise to Buy the commodity (Wa'd) from the Bank at Selling Price based on **Murabahah** consisting the cost price of the commodity and disclosed profit margin. At the same time, customer also appoints the Bank as an agent (**Wakalah**) to sell the commodity to third party commodity trader.
- Upon approval of the application, the Bank will offer the facility via short message system (SMS). Upon receiving customer's reply to accept the facility via SMS, the Bank will purchase the commodity (tele-communication airtime) at cost price which is equivalent to Purchase Price/Financing Amount.
- Upon transfer of ownership of the commodity to the Bank, the Bank will then sell the commodity to the customer at the Selling Price based on Murabahah which shall be payable by customer to the Bank by way of instalment or deferred payment basis. The customer will buy the same commodity at the Selling Price. The Murabahah sale transaction is concluded via SMS.
- Upon completion of item ii and iii above, the Bank, acting as customer's agent will sell the commodity to the third party commodity trader at the commodity cost price which is equivalent to the Purchase Price. The proceeds from the sale of the Commodity will be credited into the customer's account during disbursement of the facility.

### 3 What is the Base Rate (BR)?

The BR we offer on this product is made up of two parts, our benchmark cost of funds (COF) and the Statutory Reserve Requirement (SRR) cost imposed by Bank Negara Malaysia. Our benchmark COF reflects the cost of fund for floating rate financing and mainly comprises of Customer Deposits and other floating rate funding raised by the Bank to fund these financing.

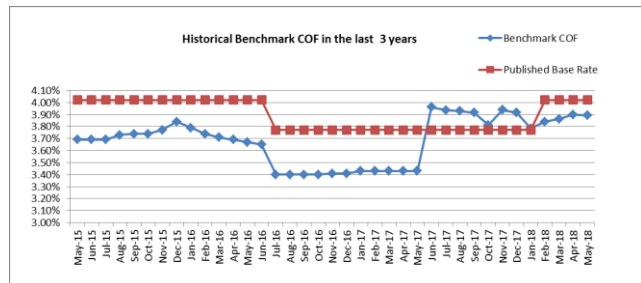
### 4 What are possible scenarios to trigger a change in the BR?

Our BR can rise or fall due to changes in the benchmark COF and changes in the SRR. Changes in the benchmark COF could occur due to changes in the Overnight Policy Rate (OPR) as decided by the Monetary Policy Committee of Bank Negara Malaysia, as well as other factors such as changes in the cost of funds used to fund floating rate financing.

Example:

If the cost of customer deposit rises, the COF will rise as customer deposits is part of the components used to fund floating rate financing. The higher COF will trigger a rate increase in the BR.

### 5 Historical benchmark COF in the last 3 years



Note:

- Effective 1 July 2018, the Bank's new methodology for the Benchmark Cost of Funds used to compute BR is based on the Bank's Commodity Murabahah Term Deposit Acceptance rates at 20 days Simple Moving Average.
- Our BR can rise or fall due to changes in the COF and changes in the SRR. Changes in the COF could occur due to changes in the Overnight Policy Rate (OPR) as decided by the Monetary Policy Committee of Bank Negara Malaysia, as well as other factors such as changes in the cost of funds used to fund floating rate financing.

### 6 What do I get from this product?

- Financing Amount : \_\_\_\_\_
  - Financing Tenure : \_\_\_\_\_
  - Profit Rate : BR \_\_\_\_\_ p.a.
  - Effective Profit Rate : \_\_\_\_\_ p.a.
  - Ceiling Profit Rate : 15.00% p.a.
  - Selling Price : \_\_\_\_\_
- \*Current BR is 4.15%

### 7 What are my financial obligations?

- Monthly payments  
first \_\_\_\_\_ months : \_\_\_\_\_ and  
final month : \_\_\_\_\_
- The amount of selling price you must pay is: \_\_\_\_\_
- If applicable, rebate will be granted based on the difference between the Ceiling Profit Rate and the Effective Profit Rate and as long as the Effective Profit Rate is lower than the Ceiling Profit

### 8 What other fees and charges do I have to pay?

- Wakalah fee : RM 34.00 and \*GST RM -
- Takaful contribution : \_\_\_\_\_
- Product bundling (if any)  
Product Name : \_\_\_\_\_  
Amount : \_\_\_\_\_

### 9 What if I fail to fulfill my obligations?

- During facility tenure: Late Payment Compensation (Ta'widh) will be charged at 1% p.a. on such overdue amount under the Facility or such part thereof or such other method or rate as shall be stipulated by Shariah Advisory Committee of the Bank from time to time and not compounded.
- After the maturity of the facility: Late Payment Compensation (Ta'widh) will be charged at a rate that shall not exceed the prevailing daily overnight Islamic Interbank Money Market rate (IIMM) on the outstanding balance.

- The Bank has the right to set-off any credit balance in your account maintained with us against any outstanding balance in this financing account, however, it would be made known to the customer.
- The Bank reserves the right to take legal action and all costs incurred will be borne by the customer. This legal action will have an effect on your credit rating and may lead to difficulties in your future financing applications.

#### 10 Do I need any Takaful coverage?

The Group Credit Family Takaful (GCFT) coverage is not compulsory. However it is strongly encouraged to protect you as it will cover the outstanding amount in circumstances of death or total permanent disability. Takaful policy is required to be taken from our panel of Takaful providers or other takaful providers of your choice approved by the Bank. The contribution amount will be deducted upfront from the financing amount. The Bank also offers other optional Bancatakaful products that will be applicable through product bundling packages. The Bancatakaful products may also be subject to renewal.

#### 11 If there is any excess payment arising from settlement or closure of my financing account, will I get a refund?

Yes you will. However, if the refund amount is RM5 and below, your consent to irrevocably agree to waive your rights to a refund will be obtained via our application form to authorize the Bank to donate the said amount to charitable organisations deemed appropriate by the

#### 12 What if I fully settle the financing before its maturity?

- The Bank shall grant Ibra' to the customer where there is :
  - Early settlement or early redemption of the Facility; or
  - Settlement of the original financing contract due to financing restructuring exercise; or
  - Settlement by Customer in the case of default; or
  - Settlement by Customer in the event of termination or cancellation of financing before the maturity date.
- The Ibra' (rebate) is calculated as follows:  
**Ibra' at settlement** = Deferred Profit - Early settlement charges

**Settlement Amount** = Outstanding selling price + Instalments due + Late payment compensation – Adjustment on Ibra' due to fluctuations of Effective Profit Rate (EPR) (if any) – Ibra' at settlement

#### 13 What are the major risks?

- In the event of change in BR, your monthly instalment will be fixed throughout the tenure and the adjustment will be made in your final instalment.
- Should you encounter any difficulties in meeting your obligations, please contact us in advance to discuss other payment alternatives. This is to avoid any legal action against you in the event you are unable to pay your monthly payment

#### 14 Do I need a guarantor or collateral?

No guarantor or collateral is required.

#### 15 What do I need to do if there are changes to my contact details?

It is important that you inform us of any change in your contact details to ensure that all correspondence reaches you in a timely manner. Please contact 03-2096 3000 or visit the nearest branch to update the change(s)

#### 16 Where can I get assistance and redress?

- If you have difficulties in making payments, you should contact us earliest possible to discuss payments alternatives. You may contact us at:

Retail Collection and Management Division,  
7th Floor, Menara MBSB,  
46, Jalan Dungun, Damansara Heights,  
50490 Kuala Lumpur  
Tel No. : 03-2082 8000  
Fax No. : 03-2092 1035

- Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK) that provide money management and credit counselling for individuals. You can contact AKPK at :

Agensi Kaunseling dan Pengurusan Kredit  
8th Floor, Maju Junction Mall,  
1001, Jalan Sultan Ismail,  
50250 Kuala Lumpur  
Tel No. : 1 800 88 2575  
E-mail : enquiry@akpk.org.my

- If you wish to complain on the products or services provided by us, you may contact us at :

Customer Relationship Management  
7th Floor, Wisma MBSB,  
48, Jalan Dungun, Damansara Heights,  
50490 Kuala Lumpur  
Tel. No. : 03 - 2096 3000  
E-mail : enquiry@mbsbbank.com

- If you query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia LINK or TELELINK at:

Block D, Bank Negara Malaysia  
Jalan Dato' Onn  
50480 Kuala Lumpur,  
Tel. No. : 1-300-88-5465  
Fax No. : 03-22174 1515  
E-mail : bnmtelexlink@bnm.gov.my

#### 17 Where can I get further information?

- Should you require additional information on the Personal Financing-i, please visit our website [www.mbsbank.com](http://www.mbsbank.com) or contact us at:

Personal Financing-i Department  
Retail Business Division  
7th Floor, Menara MBSB,  
46, Jalan Dungun, Damansara Heights,  
50490 Kuala Lumpur  
Tel No. : 03-2082 8000  
Faks No. : 03-2096 1063  
Website : [www.mbsbbank.com](http://www.mbsbbank.com)

#### IMPORTANT NOTE :

**LEGAL ACTION MAY BE TAKEN AGAINST YOU IF YOU FAIL TO PAY THE MONTHLY INSTALMENTS OF YOUR PERSONAL FINANCING-I FACILITY**

The information provided in this disclosure sheet is valid as at : 01 July 2018